

MARKETS

DEVELOP AND EXECUTE YOUR ENERGY STRATEGY, IN REAL-TIME



ENERGY MARKETS ARE IN A CONSTANT STATE OF CHANGE

Our market insight and real-time data empowers our customers to more efficiently navigate the complex energy landscape.

Volumetric risk behind the meter drives market risk in front of the meter. Understanding how much volumetric risk is controllable provides a critical first step toward managing market risk and understanding factors driving sustainability and natural resource intensity. By seamlessly combining our proprietary LegendAnalytics $^{\text{TM}}$ platform with our industry leading Markets service Legend customers get unprecedented transparency into their energy consumption and resource intensity in real-time.

NEGOTIATE REGULATED AND DEREGULATED MARKETS

Our team of experts provides a hands-on, collaborative approach to developing and executing a specialized energy management strategy for clients operating in both regulated and deregulated markets.





STRATEGY DESIGN AND EXECUTION



NEGOTIATION AND REPRESENTATION



ACTIVE ENERGY MANAGEMENT

Our hands-on, active approach mitigates regulatory, environmental, physical and other risk factors.

We negotiate contracts, tariffs and Power Purchase Agreements (PPA) for power, natural gas and other fuels. We actively dispatch your power as well as perform daily gas nominations and balancing over the contract.

COVERING EVERY COMPONENT OF YOUR BUSINESS



INFRASTRUCTURE

Our Markets expertise allows us to implement infrastructure projects seamlessly into procurement strategy showing the true relative cost and payback.

ANALYTICS

The market data our team captures feeds our analytics platform, giving financial context to flow, btu, kWh, and other metrics monitored by the Legend Analytics™ platform.

MARKETS

Our market-insight and real-time data empowers you to manage your energy strategy, maintain compliance, and navigate regulatory challenges.

ENERGY SUPPLY & RFP MANAGEMENT

We partner with clients to develop and execute their customized energy procurement strategies, providing complete transparency to wholesale energy markets. Critical to our process is running a client specific risk profile analysis against multiple product scenarios, empowering our clients to make informed decisions when executing contracts.



RFP MANAGEMENT	MARKET INTELLIGENCE & RISK MANAGEMENT
WHOLESALE ENERGY PURCHASING	INTEGRATED DEMAND RESPONSE
NATURAL GAS MANAGEMENT	DATA MANAGEMENT
UTILITY BILL MANAGEMENT	INVOICE PROCESSING AND MANAGEMENT

SUSTAINABILITY AND RENEWABLES

Resource efficiency is core to our business. The power grid is ever-evolving, and we understand the dramatic shifts anticipated across the energy market as suppliers increase alternative offerings and our clients aim to eliminate emissions. We are the only provider that can help you understand the path toward resource efficiency from both the supply and demand-side with real-time reporting and actionable accountability.



RENEWABLE ENERGY PROCUREMENT	ALTERNATIVE ENERGY EVALUATION
REBATE CONSULTING	POLICY DEVELOPMENT

REGULATORY CONSULTING

Regulatory complexities pose significant risk to companies. Legend helps clients navigate ever-changing regulatory environments which have material impacts on energy costs.



TARIFF NEGOTIATION	LOCAL LAW COMPLIANCE
LOCAL, STATE, AND FEDERAL REBATES	REGULATORY TRACKING



"LEGEND WORKED LITERALLY 24/7 DURING A SEVERE STORM ACTIVELY
MANAGING ENERGY IN THE MARKETS ON OUR BEHALF. THEY
NETTED US OVER \$1.5M IN THREE DAYS. AS A RESULT OF THEIR
INFRASTRUCTURE SERVICE DURING CONSTRUCTION WE WERE THE
ONLY ONE OF OUR COMPETITORS ONLINE DURING THE STORM AND
ABLE TO LIQUIDATE ENERGY INTO MARKETS."

SR. DIR. SUPPLY CHAIN

JOIN THE ENERGY REVOLUTION

DO YOU KNOW WHERE YOUR ENERGY IS GOING?

Achieve your supply and demand-side energy goals and drive operational efficiency improvements in all aspects of your business today.

CONTACT US: +1 713-234-1000 team@legendea.com

